



## Pillsman Partners

*Building Companies with Capital & Creativity*

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**September 29, 2017**

### **Bristol ID Technologies Acquires Duracard® Plastic Card Printing**

Pillsman Partners, LLC ("Pillsman"), a Greenwich, CT-based private investment firm, is pleased to announce that Bristol ID Technologies, a leading manufacturer of technology driven, custom cards based in Lima, NY, has acquired Duracard Plastic Card Printing, based in Savage, Maryland.

Duracard (<https://www.duracard.com>) is a Teslin card manufacturer specializing in short-run, quick-turn, selling directly to end-users. Duracard's strong web presence facilitates customers' ability to design and order online. Keith Yeates, Chief Executive Officer of Bristol ID Technologies, stated "the team is excited about the opportunity, entering another successful phase in the profitable growth of Bristol ID."

Bristol ID Technologies (<https://www.bristolid.com>) is a niche manufacturer serving most major business sectors, including ID and Security, Gift and Loyalty and Promotional Products and Print. In particular, the Company is strong in access control utilizing RFID technology for building access, college campus cards, hotel door access, ski lift passes, event management and parking access. As well as manufacturing cards in a number of different materials including PVC and Teslin, the Company is at the cutting edge of technology with RFID enabled cards, including low, high, ultra-high and dual frequency.

Pillsman Partners, LLC focuses on private investments in businesses which generate \$2 to \$15 million of EBITDA and operate in markets such as specialty chemicals, advanced materials, engineered components and related business services. Pillsman Partners works to collaboratively support management teams and owners in growing businesses over the long term, investing in both majority and minority transactions throughout North America.

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Chris Eichmann  
[chris@pillsmanpartners.com](mailto:chris@pillsmanpartners.com)  
203-302-9570

Edwin Burke  
[edwin@pillsmanpartners.com](mailto:edwin@pillsmanpartners.com)  
203-302-9571

[www.pillsmanpartners.com](http://www.pillsmanpartners.com)

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